





New BrandTrends Entertainment April'20 wave

- **42 countries**, boys & girls up to 25 years old (N>60,000)
- 940+ different brands spread across 384 subsamples (countries x gender x ages)
- + The Licensing International Extension (Most Favorite Names / Brands across 16 large categories such as Entertainment – Lifestyle – Food & Drinks – Sports – Celebrities – Fashion)
- + The Quantitude Question (Entertainment brands discovered in the past weeks)

The BrandTrends Suite













Homes Hearts Minds

Kidz Global is the only global provider of brand, lifestyle, and attitudinal trends for kids, youth and families, tracking 43 markets



Everything you need to know and understand about kids, youth and families to create winning strategies for current and future markets anywhere in the world •••

In this report, **Data has been collected** before lockdown METHODOLOGY





France – Nation wide

Each state/region is proportionately represented based on population size to provide a representative sample for the country



Web interviewing. Selected panelists are sent an email containing an introduction text and a link to the survey. Clicking on this link launched their survey



Kids answer questions.

O When kid is up to 7, parent answer on behalf.O Parental supervision on kids 8 to 14.O Kid alone for 15-17.

SPORT IS CRUCIAL FOR KIDS



Explore & learn Socialize & Integrate Win & Lose

 \square

Explore their limits and teach them how to behave in challenging situations

Develop teamwork and cooperation with
 others, as well as teach how to be seen by
 others when exercising

Sometimes you win, sometimes you lose. While kids put all efforts to realize their best potential, they also learn how to accept and cope with losses

France is well-ranked In sport results

No.	Nation	Gold	Silver	Bronze	Total
1	United States (USA)	1022	795	705	2522
2	Russia (RUS)	589	486	481	1556
3	Germany (GER)	428	444	474	1346
4	State Aritain (GBR)	263	295	293	851
5	China (CHN)	224	167	155	546
6	France (FRA)	212	241	263	716
7	■ ■ <u>Italy</u> (ITA)	206	178	193	577
8	Hungary (HUN)	175	147	169	491
9	Australia (AUS)	150	167	190	507
10	Sweden (SWE)	145	170	179	494

Source Wikipedia, https://en.wikipedia.org/wiki/All-time_Olympic_Games_medal_table

There were 9.2 million registered licenses In France in 2018, <u>all age groups</u>

Thousands licenses 2108,811 There were 9.998 million Kids 3-14 in 2018 985,551 628.262 549,295 546,954 412,726 334.853 Football Horse Ridding Handball (2017) Judo-jujitsu & Basketball Golf Athletism Rugby Gymnastic associated

Top 15 Sports in France by registered licenses – All ages - 2018

IN PRACTICE, SPORTS COME DOWN ...



41% of the kids Practice sport 'outside school frame'



But France is not On the podium



Boyish, small sizes & low-income households



<u>Age & gender</u>

Number of 3-14 kids in household



Household income



Sports are organized around 2 time slots

While this is more linear in Germany (more kids, longer practice time, spread along the week)



Sport by day - France



Sports on Wednesday afternoon Then on Saturday morning (mostly)



Sport by time of the day - Germany



Of the boys 3-14 ans pratice football ...

Of the girls 3-14 ans pratice gymnastic, 23% danse

68.

In the club of their city: 65% for boys (they also play a lot more with their friends), 71% for the girls

One third of kids play football

But mostly boys Girls are more diverse in their choices



Girls



Participation is often done in a local club team

Although practicing with friends is the second-best alternative (more for boys though)



Ways to practice sports

OTHER IMPLICATIONS WITH SPORTS



As kids get older, more divers ways to connect With sports



Other implications with the participation in sports, by age, France

■ Watches matches, competitions or events on TV or internet

Collects memorabilia / trading carts / magazines / stickers

Supports a professional team

Watches sport live in the venue, pitch or stadium

Follows the careers of individual sports men and women

Sports, A bridge

- Leadership
- Effort
- Self-esteem
- Gaze of the other





(France - October 2019)





Qui sont les super-fans de ...

Enfants 3-14 ans - France - Avril 2019 Mentions spontanées uniquement

- Garçons (60%)
- Large foyers, encore que surrepresentation en foyers 2 personnes
- Plutôt urbains
- CSP moyennes et plus ۲



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Revenus du foyer





Super-fans = La License mentionnée appartient aux 3 margues favorites du répondant

10 favorites celebrities in France





The top 10 most mentioned licenses by category (France - % Mentions - October 2019)

SPORTS PERSONALITIES

1	KYLIAN MBAPPÉ
2	ANTOINE GRIEZMANN
3	CRISTIANO RONALDO
4	LIONEL MESSI
5	TEDDY RINER
6	ZINEDINE ZIDANE
7	NEYMAR
8	ROGER FEDERER
9	RAFAEL NADAL
10	PAUL POGBA













(France - October 2019)



IN SUMMARY

Sports are crucial for the development of kids

- Explore their limits and teach them how to behave in challenging situations
- Develop teamwork and cooperation with others, as well as teach how to be seen by others when exercising
- Sometimes you win, sometimes you lose. While kids put all efforts to realize their best potential, they also learn how to accept and cope with losses
- In fact, France is well-ranked in sport results and therefore a good job has been done so far ... in general
- There were 9.2 million registered licenses in France in 2018, all age groups

In practice, sports come down to ...

- 41% of the kids practice sport 'outside school frame'
- But France is not on the podium in Europe. That's an area of improvement!
- Kids practicing sports usually are more boyish, small sizes & low-income households
- Sports are organized around 2 time slots: Sports on Wednesday afternoon then on Saturday morning (mostly).
- While this is more linear in Germany (more kids, longer practice time, spread along the week)
- One third of kids play football (mostly boys ^(a)). Girls are more diverse in their choices
- Participation is often done in a local club team, although practicing with friends is the second-best alternative

Sport is not only about practice. Kids are also involved in other ways with sports

- 53% of those who practice a sport, also watch matches, competitions or events on TV or on the Internet,
- 38% of them watches sport live in the venue, pitch or stadium,
- 26% collects memorabilia, cards, magazines,
- 23% follows the careers,
- 21% supports a professional team

OPPORTUNITIES

Opportunities

From the Licensing standpoint, brands & products



Girls in sports

Parents want the brands for their kids to stand for something. Women in sports can bring strong emotive cause-related attributes to the brands! Use iconic and fandoms.



Collectibles

Different collections & objects based on gender and age. Promote collections among girls, variety of sports! Superior marketing capabilities of the licensing brands.



E-Sports

Millennials, Entertainment, involvement of the new generations... here are the reasons why. Emerging trend → image of innovation. Also addresses the VG fans as well.



Link using Social Networks

Celebrities, heroes ... and fans all in one large community





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